



Prospect Worksheet

Use this worksheet to help you realize the potential donors that may not be so obvious. List as many prospects as possible for each category.

Family:

Friends:

Social Club/Activity Members:

Work Associates:

Neighbours:

Members at Place of Worship:

Teachers/Classmates:

Local Businesses:



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Here are some more prospective donors that you can approach to help you reach your goal!

Attorney	Hair Stylist
Banker	Insurance Agent
Car Dealer/Mechanic	Landscaping Company
Children's Team Mates' Parents/Coaches	Manicurist
Christmas Card List	Neighbours
Clients	Painter/Handy Man
Co-workers	Pediatrician
Dentist	Pharmacist
Doctors	Printer
Employer – ask if they have a matching gift program	Professional Association Members
Eye Doctor	Realtor
Financial Advisor	Relatives
Fitness Coach/Trainer	Running Group
Florist	Service Organization
Friends	Suppliers for your business
Golf Partners	Travel Agent
Grocery Store Manager	Veterinarian

ASK EVERYONE YOU CAN THINK OF!